

ACT!

Never Forget Anything or Anybody



NEW! Instantly access every contact detail over the web

ACT! For Web



ACT! for Web harnesses the power of the best selling Contact Manager and makes it accessible to you anytime and anywhere.

With ACT! for Web, entire work groups can access, update and share complete customer information in real time using your Internet Browser - without database synchronisation or additional software requirements for remote users.

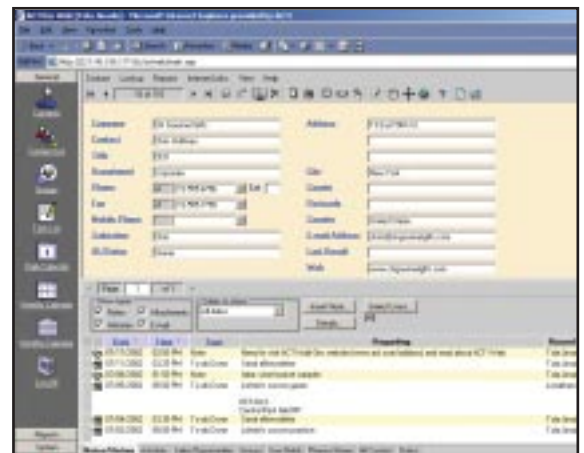
Database screens and user specific security rights are easily customised. And because your complete customer database is stored on your company's web server, you're assured that this most valuable company asset is safe and secure inside your company's firewall.

8 reasons for you to implement ACT! for Web

- Improve the availability of customer information - and increase sales ✓
- Get real-time access to complete customer details - no synchronisation ✓
- Secure customer data using your own server - no third party host ✓
- No issues with remote access users - ACT! is administered centrally ✓
- Easy to use ACT! interface ✓
- Secure access - grant access rights using advanced security features ✓
- Personalise field layouts and database designs - without complicated HTML or web programming ✓
- You'll be up and running in less than an hour ✓

Improve the availability of customer information and increase sales

- Track up to 255 fields of customer information for instant access to complete details on every contact.
- Manage sales information using the built-in opportunity tracking and forecasting tools and create a sales pipeline graph showing you sales opportunities in real time.
- By sharing calendars and activities within your work groups internal communication is improved allowing customers to be better served.
- Stay on top of your teams activities by viewing the Task List either on an individual or team basis to get a summary of calls, meetings and to-do items.



Instant access to complete contact details



Complete customer information anytime, anywhere

Get real-time access to complete customer details

- Simply log onto your company web server with a valid ID and password to access the complete ACT! database.
- Get access to all recently accessed records using the Lookup feature.
- Contacts can be viewed individually or in a Contact List. New columns can be added to the Contact List Share and open attachments remotely so everyone with access to a specified record can see what has taken place with that contact.
- No longer will you or your administrator need to configure remote database synchronisation.
- All users, both local and remote, can access the ACT! database in real-time so all changes are made to the master database respecting each users' security rights.
- ACT! for Windows and ACT! for Web users in your organisation can easily stay in sync whether in the office or on the go.

Secure customer data using your own server - no third party host

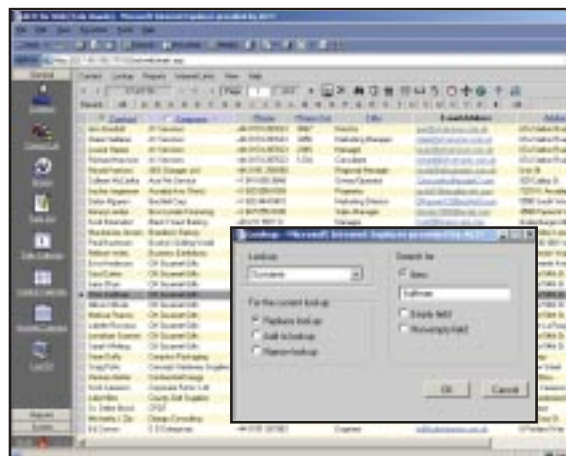
- Keep data secure by assigning access rights and security levels for each user.
- All users are required to enter a valid ACT! user name and password in order to access data.

No issues with remote access users - ACT! is administered centrally

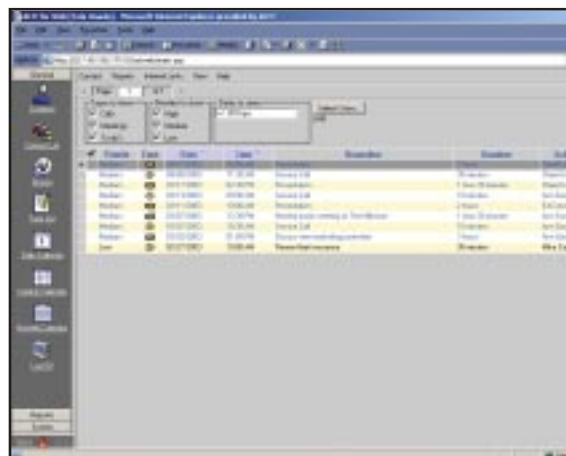
- No remote ACT! software is required to be installed on individual machines.
- Users simply launch their standard Internet Explorer browser, version 5.1 or above. (please note ACT! for Web does not work with the Netscape browser).

Easy to use ACT! interface

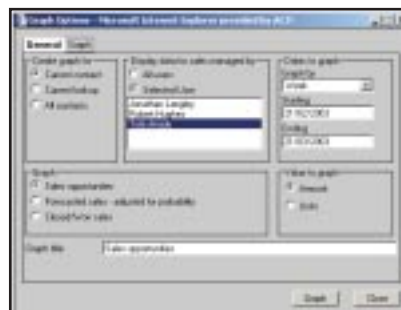
- The easy-to-use ACT! interface allows, where appropriate, seamless transition from Windows to Web and vice versa.
- Users can set their own preferences, just like in ACT! for Windows, with regards to filter loading, hiding cleared activities, auto-loading contact selection, scheduling activities, alarm settings, and more.



Access records using the look up feature



Stay on top of your activities using the Task List



Manage sales opportunities using the built-in tracking and forecasting tools

Share information in real time

Secure access - grant access rights using advanced security features

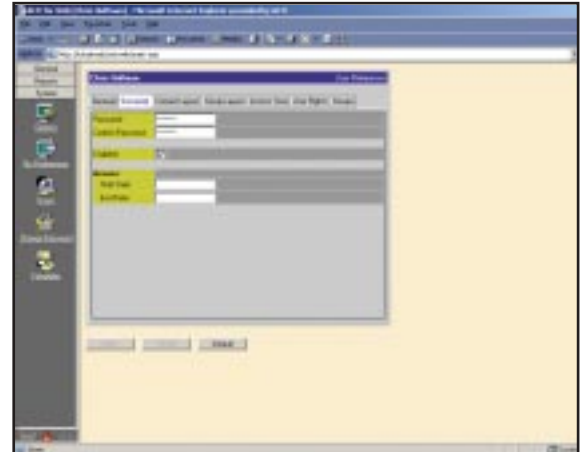
- Assign access rights and security levels for each user
- Field-level security allows you to choose which fields are viewed by each user.
- All users are required to enter a valid ACT! user name and password in order to access data.

Your customer data stays inside your company network not on a hosted server like other online or .com options

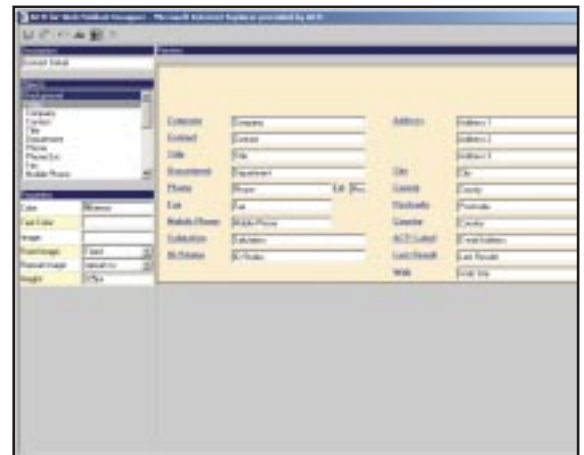
- Your internal company web server hosts the ACT! database so your valuable customer information is protected inside your firewall using your company's security policies.
- Customer data is not stored on third-party servers.
- Data is not stored on individual users' computers to further protect your most valuable asset.

You can easily customise the database without HTML or web programming

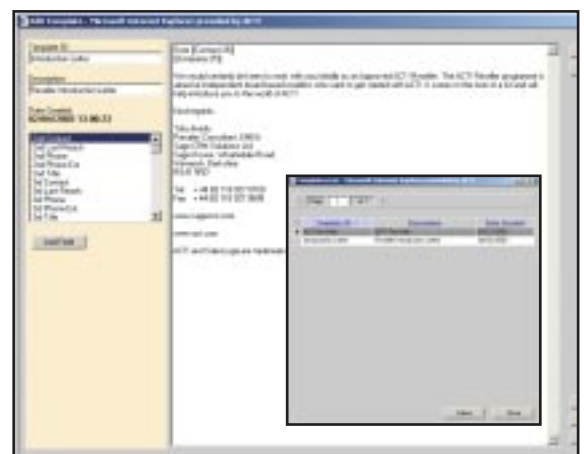
- Customisations are quick and easy, using simple screens that allow you to add fields, change the look of database screens, add your company logo or other graphics, change background colours, change fonts and many other settings.
- All fields customised in ACT! for Windows can automatically be viewed in ACT! for Web, or you can choose which fields are displayed on a per-user basis
- Add new tabs or change tab labels to track additional information about each contact.
- Customise letter templates with your specific merge fields for easy letter creation.
- Add your own links to the Internet Links menu - perfect for giving users fast access to frequently used web pages.
- Screens are refreshed as you make edits, so you can view changes as you go and easily undo any unwanted changes.



Access data using valid user name and password



Use simple screens to customise your database



Customise letter templates for easy letter creation

Secure, access and maintenance

System requirements for the web server (General Outline)

Web Server:

If the ACT! for Web software is installed on your company's Web server, you'll want to ensure your server meets these minimum requirements. All software is required to be installed on your server and updated with the most current patches available.

Users	Minimum		Recommended	
	Memory	Server Speed	Memory	Server Speed
1-10	Pentium III 650 MHz	256 MB	Pentium III 650 MHz	512 MB
11-20	Pentium III 800 MHz	256 MB	Pentium III 800 MHz	512 MB
21-30	Pentium 4 1.4 GHz	256 MB	Pentium 4 1.6 GHz	512 MB
31-40	Pentium 4 1.6 GHz	512 MB	Pentium 4 1.8 GHz	1 GB
41-50	Pentium 4 1.8 GHz	512 MB	Pentium 4 2.4 GHz	1 GB

Please review the system requirements below to ensure that ACT!™ for Web will run properly on your Web server and remote users' computers.

Hardware Requirements:

Above you will find general outlines of hardware requirements for number of users, processor speed and memory. A Pentium class processor or equivalent is sufficient.

Note: The information referenced above is a general outline. You may have optimal performance with hardware requirements that are different than what is referenced. It is always better to have more memory and a faster processor. Network connection speed, network traffic, ACT! database size, and other items may be a factor when evaluating performance.

Operating System Software Requirements for the Web Server:

- Windows NT 4.0 or above Workstation/Server
- Windows 2000 Professional/Server

Additional Server Requirements:

- Microsoft Internet Information Server (IIS) 4.0
- CD ROM drive
- ACT! for Windows version 5.04 or later
- Network Interface Card (NIC)

- Static IP address (recommended)
- 50MB free hard drive space, plus space for ACT! database
- VGA or higher monitor resolution
- High speed Internet and/or TCP/IP connection (Internet is optional, but required for ACT! for Web access outside of the company's Local Area or Wide Area Network)

Remote Users:

Remote users are not required to have ACT! for Windows or any additional ACT! specific software installed on their computers but must meet these minimum system requirements.

- A PC running Microsoft Windows 98/Me/NT/2000/XP
- Microsoft Internet Explorer 5.1 or later installed
- Note:** Netscape, Opera, and other browsers are not supported
- Internet and/or TCP/IP connection (Internet is optional, but required for ACT! for Web access outside of the company's Local Area or Wide Area Network)
- NIC, analog modem (56K minimum), Cable or DSL modem (recommended)
- Printer (optional)
- Adobe Acrobat Reader 5.0 or equivalent
- Microsoft Office Web Components

For more information on ACT! For Web call our sales team on **0845 245 0276** or email us on sagecrm@sage.com or visit www.sagecrm.com