

ACT!™

Never Forget Anything or Anybody

sage

NEW!

Instantly access every contact detail!

ACT!™

For Palm OS



ACT! for Palm OS® is the first-ever complete Contact Management system designed specifically for Palm OS® handhelds. It is an on-the-go version of ACT! that features an integrated contact database, calendar, task list and sales tracking tools and synchronises directly with many Palm OS devices.

Whether it is used as a sales tool, to help your sales teams perform better, or as a contact database, ACT! for Palm delivers all of the benefits of a powerful contact database. Alternatively if you do not have ACT! 6.0 simply install ACT! Express supplied with the product and start using ACT! for Palm immediately.

Powerful features and benefits make this a must have tool for people on the move...

Five Key Reasons to purchase ACT! for Palm OS

Carry complete customer information with you

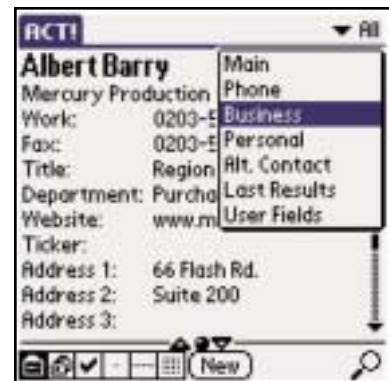
Store multiple addresses, phone numbers, e-mail addresses, websites and more for each contact - so that you can track every activity that has taken place, with each of your contacts whilst you are on the move.

- For each contact synchronise over 60 ACT! fields including 15 user defined fields giving you all the information you require for that contact.
- Keep time and date-stamped notes on each contact-notes from conversations, meeting details, thoughts and more.
- Automatically create and view contact histories as you complete activities that have taken place with your contacts.

Instantly access contact and activity information

Access all your contact information from one easily accessible place, have easy access to notes, histories and sales opportunities directly for the contact record. ACT! for Palm allows you to view your complete ACT! database whilst you are out of the office.

- Log future and completed activities for each contact.
- Easily customise the contact list display to show contact name, company, phone number, title, e-mail and more.
- Simply click on any contact to see all associated notes, activities, histories, and sales opportunities.



Create and view complete customer activities.



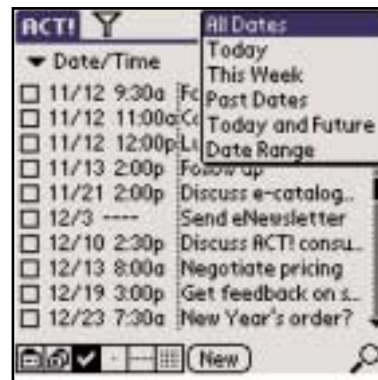
Easy access to notes, histories and sales opportunities

Includes ACT! Express for your desktop

Stay on top of your schedule with ease

Manage your working day with full diary features, a task list and reminder functions. All are linked to your contacts, meaning you are never more than a few steps away from the full history of your dealings with that contact. You need never call the office for information again!

- View daily, weekly and monthly calendars.
- Get important reminders with pop-up alarms.
- Clear an activity to record a history and easily schedule a follow-up activity.



Manage your working day with full diary features.

Meet your sales goals with confidence

Manage your sales pipeline with easy to use opportunity tracking tools that allow you to manage and monitor your sales pipeline. It can instantly tell you the status of each customer order and highlight any discrepancies. Enter new sales opportunities quickly by selecting from customised drop-down lists. ACT! for Palm is a vital tool in improving your salesforce effectiveness and communication.

- Run built-in sales reports from ACT! Express or ACT! 6.0 desktop.
- Close sales opportunities on your PDA.
- Optimise time away from the desk by increasing the number of customer and prospect visits and therefore the number of sales opportunities.



Manage your pipeline with easy to use tracking tools.

Complete integration with ACT! Express or ACT! 6.0 desktop

Complete integration with ACT! Express and ACT! 6.0 allows you to keep the desktop and your device in sync with field level synchronisation. Always have the most up-to-date information on all your contacts all of the time, by managing accounts efficiently using the same groups and sub groups contained on the desktop and importing contacts, activities and tasks from your Palm desktop.

- Always have the most recent changes regardless of where you entered them, with field level synchronisation.
- Enjoy your groups and subgroups on the Palm for easy management of account-based activities.
- Use built-in reports on the desktop to quickly summarise sales information.

Review the system requirements below to ensure that ACT! for Palm OS® will run properly on your device

Works with handheld devices that have:

- Palm OS® version 3.5, 4.0, 4.1 and 5.0.
- 400K free memory plus an additional 1K for each contact
- Minimum 8MB and a 33MHz processor

Works best with these popular handhelds:

- Palm™
- SONY Clie™
- Handspring™
- Samsung

- Kyocera
- All other and modules/devices that comply with handheld requirements.

NOTE: Telephony, supported with the Treo, Kyocera, and other models running Palm OS® or higher. Beaming features not supported.

Windows Desktop must have:

- ACT!: ACT! 6.0x (sold separately) or ACT! Express (included free with ACT! for Palm

- OS). Previous versions of ACT! are not compatible
- Microsoft Windows® 98/ME/NT4/2000/XP
- 133 MHz processor or higher
- 64MB of memory or higher
- VGA or higher monitor resolution
- Minimum 50MB of free hard disk space;
- CD-ROM drive
- HotSync version 3.5 or higher

For more information on ACT! for Palm OS call our sales team on **0845 245 0276** or email us on sagecrm@sage.com or visit www.sagecrm.com